

## MARKET ALERT

Tuesday 25 February 2020 | www.bancorptreasury.com

CURRENCIES	Spot	6mths			
NZD/USD	0.6348	0.0011			
NZD/AUD	0.9601	-0.0017			
NZD/JPY	70.17	-0.55			
NZD/EUR	0.5843	-0.0051			
NZD/GBP	0.4910	-0.0014			
NZD/CNH	4.4655	0.0281			
AUD/USD	0.6612	0.0022			
AUD/EUR	0.6086	-0.0043			
EUR/USD	1.0864	0.0115			
USD/CNH	7.0347	0.0326			
GBP/USD	1.2930	0.0057			
EUR/GBP	0.8402	0.0051			
INT RATES	NZ Australia				
OCR/Cash	1.00%	0.75%			
90 day bills	1.14%	0.88%			
2 year swap	1.00%	0.64%			
10 year Govt	1.21%	0.92%			

## Sea of red

Global equities took a battering as coronavirus gathered momentum outside of Asia. European equities were the first to react, closing down 3.5%-4.0% across the board, but the US markets have really taken it to heart.

Currently the Dow Jones Industrial Average (Dow) is down over a 1,000 points, or 3.35%. The drop has erased the Dow's gains for the year and puts it on track for its biggest one day decline since February 2018. Likewise, the S&P500 is down 3.5%, with all 11 sectors posting declines, while the technology heavy NASDAQ index is down 4.00%.

Safe haven assets have reacted as you would have expected, with Gold rallying 1.6% toward the USD1,675.00 per ounce level, a seven-year high, while the 10-year US Treasury has seen its yield plummet to 1.355%, not far off its alltime low.

The yield on the 30 year Treasury hit 1.81%. Unsurprisingly, WTI crude has retracted to be just above the \$50.00 level, down 4.75%, while the VIX, an options-based gauge that rises on risk aversion as investors reach for insurance-like protection, has spiked to 25.4%, its highest level since 2011.

Investors have turned more risk adverse as the number of international cases has increased, especially as questions are being raised as to how exactly the virus is spreading with infections now impacting individuals who haven't visited China nor been in contact with confirmed cases. Currently, the virus has impacted people in 30 countries with the latest cases encroaching into the Middle East. As yet there aren't any confirm cases in Africa, but one would assume a quick escalation once it impacts that continent.

Interestingly, the NZD/USD remained on the side-lines, little changed at 0.6350. This can most likely be attributed to the currency move at the end of last week, meaning the NZD was an early mover and is now consolidating at its lower level.

Within this context, the move in equities could be judged as a re-alignment as equities have finally adjusted to what the currency and bond markets have long been telling us ... there is risk out there and you need to be aware of it!

## Weak outlook for NZ retail

New Zealand's retail sales volumes grew 0.7% for the December quarter, from a revised 1.7% in the September quarter, and slightly below market expectations of 0.8%. However, the value of retail sales (with price effects included) rose 1.1%.

Nine of the 15 industries had higher sales volumes in the December 2019 quarter while electrical and electronic goods were the main driver behind the increase, rising 4.3% following a 4.4% rise in the September Quarter. The biggest losers were department stores, down 3.8% in the last quarter of 2019 after a 3.8% rise in the September quarter.

It's expected that the growth in retail sales will not persist due to the ongoing uncertainties around the coronavirus and the supply chain issues that directly impact New Zealand retailers.

Not only will the epidemic affect consumption goods, it will impact a range of capital and intermediate goods that are vital for construction, manufacturing and farming.

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## DAILY RATES

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FX	Spot	Spot FECs (mid)					Spot Mid	
	Mid	1mth	3mths	6mths	12mths		NZD/	AUD/
NZ TWI	71.30					CAD	0.8430	0.8780
NZD/USD	0.6348	0.0002	0.0006	0.0011	0.0015	CHF	0.6206	0.6463
NZD/AUD	0.9601	-0.0003	-0.0008	-0.0017	-0.0034	CNY	4.4622	4.6476
NZD/JPY	70.17	-0.09	-0.28	-0.55	-1.11	DKK	4.3653	4.5467
NZD/EUR	0.5843	-0.0009	-0.0026	-0.0051	-0.0104	FJD	1.4084	1.4669
NZD/GBP	0.4910	-0.0002	-0.0007	-0.0014	-0.0028	HKD	4.9483	5.1539
						KRW	774.03	806.19
AU TWI	58.00					MYR	2.6696	2.7805
AUD/USD	0.6612	0.0004	0.0012	0.0022	0.0039	NOK	5.9286	6.1750
AUD/NZD	1.0416	0.0003	0.0009	0.0018	0.0037	SEK	6.1722	6.4287
AUD/JPY	73.09	-0.07	-0.22	-0.44	-0.90	SGD	0.8880	0.9249
AUD/EUR	0.6086	-0.0007	-0.0022	-0.0043	-0.0087	TWD	19.34	20.14
AUD/GBP	0.5114	-0.0001	-0.0003	-0.0005	-0.0011	ZAR	9.6126	10.0120
USD Index	99.18							
EUR/USD	1.0864	0.0019	0.0059	0.0115	0.0222	EQUITIES		
USD/JPY	110.55	-0.17	-0.54	-1.04	-2.00			Index
GBP/USD	1.2930	0.0010	0.0031	0.0057	0.0105	NZX50		11,857
EUR/GBP	0.8402	0.0008	0.0026	0.0051	0.0103	ASX20	00	6,978
						Dow J	ones	28,017
INTEREST	TEREST New Zealand		ealand	Australia		S&P 500		3,227
RATES		Borrow	Invest	Borrow	Invest	FTSE100		7,157
						DAX 3	30	13,035
0 day bank bills		1.12%	1.08%	0.81%	0.79%	Nikkei	i	23,387
90 day bank b	oills	1.16%	1.12%	0.90%	0.86%			
FRA 90d in 31	mths	1.07%	1.04%	0.72%	0.67%	COMMODITIES		ES
FRA 180d in 6mths		1.01%	0.98%	0.68%	0.64%			USD
1 year swap*		1.03%	1.00%	0.70%	0.69%	Dubai	Light	54.91
2 year swap*		1.01%	0.99%	0.64%	0.63%	Brent Crude		55.71
3 year swap*		1.02%	1.00%	0.62%	0.62%	Gold		1,671.48
5 year swap*		1.08%	1.06%	0.75%	0.74%	Silver		18.88
10 year swap*	r	1.33%	1.31%	1.01%	1.00%	CRB Index		180.30
10 year Govt			1.19%		0.92%			
<b>*</b> 0 · · ·								

\* Semi-annual rate resets except AUD 1,2,3 year quarterly

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SOURCE: Bloomberg