

BANCORP TREASURY SERVICES LIMITED

MARKET ALERT

Monday 9 March 2020 | www.bancorptreasury.com

CURRENCIES	Spot	6mths		
NZD/USD	0.6334	-0.0016		
NZD/AUD	0.9574	-0.0022		
NZD/JPY	66.10	-0.61		
NZD/EUR	0.5587	-0.0053		
NZD/GBP	0.4849	-0.0020		
NZD/CNH	4.3920	0.0188		
AUD/USD	0.6616	-0.0002		
AUD/EUR	0.5835	-0.0043		
EUR/USD	1.1338	0.0080		
USD/CNH	6.9342	0.0477		
GBP/USD	1.3062	0.0021		
EUR/GBP	0.8680	0.0047		
INT RATES	NZ Australia			
OCR/Cash	1.00%	0.50%		
90 day bills	0.83%	0.57%		
2 year swap	0.71%	0.50%		
10 year Govt	0.94%	0.68%		

The data didn't support the price action ...

From the US we saw stellar economic data prints highlighting the state of the US economy pre-coronavirus. Non-farm payrolls were the highlight with 273,000 workers added in February, well ahead of the market expectation of 175,000, with the jobless rate at 3.5%, its lowest level in 50 years.

Wages increased 0.3% from the January month, and 3.0% from a year earlier, but, with China being 4 weeks ahead of

the developed nations in the coronavirus fight, we are starting to see the havoc it has wreaked on their economy.

China's exports plummeted 17.2%, in dollar terms, across January and February, while imports fell by 4.0% in the same period. China posted a trade deficit of \$7.1 billion in the first two months of the calendar year.

The slowing of imports raises doubts that China will be able to meet its target in its trade deal with the US. China has agreed to buy \$200 billion more US goods than it did in 2017, but imports from the US rose at just 2.5% while exports to the US fell almost 28%. Unfortunately, the US data was largely looked through as it was perceived to have been backward looking and not particularly relevant in the 'new' coronavirus environment, while the markets had expected the Chinese data to be poor.

Friday night saw further volatility as markets continued to ebb and flow. US equity markets spent most of the trading session down 3-4%, but a huge rally into the close meant loses were rapidly cut in the final 10 minutes. Eventually, US equities closed down a modest 1-2% on the day, to actually end the week up slightly.

Of greater concern was the US Treasury market, which suffered its largest falls, in yield terms, since 2009. The US 10 yield was below 0.70% at one stage

before eventually settling at 0.76% on the close. In amongst this, the US dollar has continued to retrace from its multi year high, being off 3.8% from 20 February. This has seen some strength return to the NZD and AUD, which are currently trading at 0.6335 and 0.6615 respectively.

Oil price war

Global oil prices got thumped on Friday following failed talks between the OPEC alliance members. While Saudi Arabia have been pushing for significant cuts to production to try to offset recent contraction in demand, Russia refused to agree in what would have been the biggest supply cuts since the GFC. Chinese usage is said to have dropped by about 3 million barrels a day, or 20% of total normal consumption, as a result of the coronavirus, with further demand shocks likely as the impact spreads.

As pricing tensions heat up, Saudi Arabia is now said to be planning to boost oil production as an all out price war begins. State oil giant Saudi Aramco is offering unprecedented discounts in Asia, Europe and the US to entice refiners to use Saudi crude.

The WTI closed at USD41.30 a barrel, having started the year above USD60.00 a barrel.

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DAILY RATES

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SOURCE: Bloomberg

FX Spot			FECs (mid)				Spot Mid		
ГА	Mid	1mth	3mths	6mths	12mths		NZD/	AUD/	
NZ TWI	70.35					CAD	0.8553	0.8933	
NZD/USD	0.6334	-0.0002	-0.0011	-0.0016	-0.0024	CHF	0.5969	0.6234	
NZD/AUD	0.9574	-0.0004	-0.0017	-0.0022	-0.0035	CNY	4.3978	4.5935	
NZD/JPY	66.10	-0.13	-0.35	-0.61	-1.12	DKK	4.1738	4.3595	
NZD/EUR	0.5587	-0.0011	-0.0031	-0.0053	-0.0095	FJD	1.4047	1.4672	
NZD/GBP	0.4849	-0.0004	-0.0014	-0.0020	-0.0032	HKD	4.9201	5.1390	
						KRW	754.22	787.78	
AU TWI	57.10					MYR	2.6559	2.7741	
AUD/USD	0.6616	0.0000	0.0000	-0.0002	-0.0001	NOK	5.9064	6.1692	
AUD/NZD	1.0445	0.0004	0.0018	0.0024	0.0038	SEK	5.9445	6.2090	
AUD/JPY	69.05	-0.10	-0.25	-0.48	-0.92	SGD	0.8736	0.9124	
AUD/EUR	0.5835	-0.0009	-0.0022	-0.0043	-0.0079	TWD	19.05	19.90	
AUD/GBP	0.5065	-0.0002	-0.0005	-0.0010	-0.0015	ZAR	9.9999	10.4448	
USD Index	95.95								
EUR/USD	1.1338	0.0018	0.0043	0.0080	0.0152	EQUITIES			
USD/JPY	104.38	-0.16	-0.37	-0.70	-1.37	LQCITILS		Index	
GBP/USD	1.3062	0.0007	0.0014	0.0021	0.0036	NZX5	<u> </u>	11,426	
EUR/GBP	0.8680	0.0010	0.0014	0.0021	0.0090	ASX200		6,216	
LUNGDI	0.0000	0.0010	0.0024	0.0047	0.0072		Dow Jones 25,8		
INTEREST		New Ze	New Zealand Australia		ralia	S&P 500		2,972	
RATES		Borrow	Invest	Borrow	Invest	FTSE100		6,463	
						DAX 30 11,5		11,542	
30 day bank b	oills	1.02%	0.98%	0.59%	0.57%	Nikkei		20,750	
90 day bank b	oills	0.85%	0.81%	0.59%	0.55%				
FRA 90d in 31	mths	0.73%	0.71%	0.49%	0.44%	COMMODITIES		ES	
FRA 180d in	6mths	0.75%	0.72%	0.56%	0.52%			USD	
1 year swap*		0.78%	0.75%	0.50%	0.49%	Dubai	Light	44.51	
2 year swap*		0.73%	0.70%	0.51%	0.49%	Brent Crude		45.27	
3 year swap*		0.73%	0.70%	0.56%	0.54%	Gold 1,6		1,673.33	
5 year swap*		0.79%	0.75%	0.66%	0.66%	Silver		17.30	
10 year swap	k	1.04%	1.00%	0.89%	0.89%	CRB I	ndex	165.40	
10 year Govt	bond		0.92%		0.68%				
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* Semi-annual rate resets except AUD 1,2,3 year quarterly